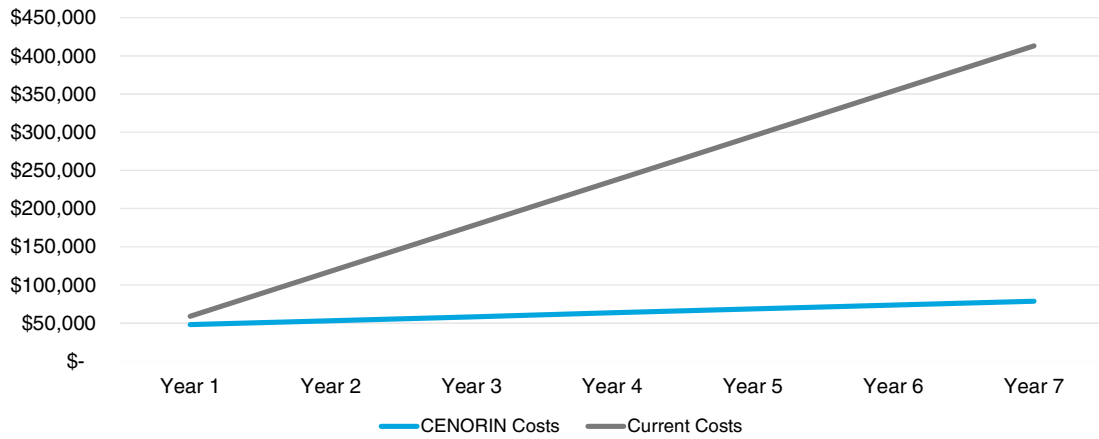


THERMAL HIGH LEVEL DISINFECTION

Capital Purchase Cost Analysis (Without Amortization)

	Option 1 Capital Purchase + Reusable Masks	Option 2 No Capital Purchase + Disposable Masks		
Equipment	\$ 38,000			
Supplies	\$ 2,800	\$ 58,993		
THLD Supplies	\$ 2,300			
Add'l install cost	\$ 5,000			
Total Year 1	\$48,100	\$58,993	1 Year Cost Savings	\$10,893
Total Year 2	\$53,200	\$117,985	2 Year Cost Savings	\$64,785
Total Year 7	\$78,700	\$412,948	7 Year Cost Savings	\$334,248

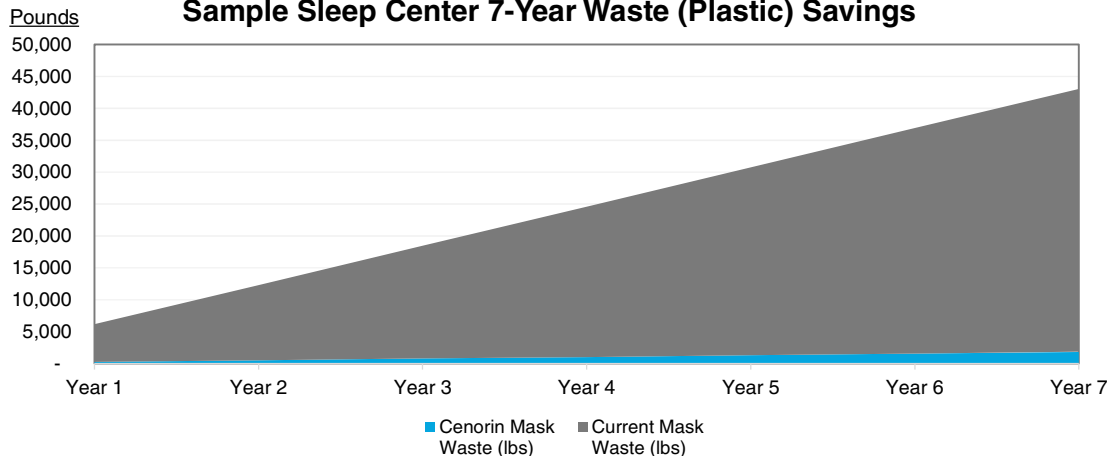
Sample Sleep Center 7-Year Savings (Cumulative)



Ecological Impact

	Option 1 Capital Purchase + Reusable Masks	Option 2 No Capital Purchase + Disposable Masks		
Total Year 1	262	5,888	1 Year Waste Savings (lbs)	5,626
Total Year 2	524	11,776	2 Year Waste Savings (lbs)	11,252
Total Year 7	1,833	41,215	7 Year Waste Savings (lbs)	39,382

Sample Sleep Center 7-Year Waste (Plastic) Savings



THERMAL HIGH LEVEL DISINFECTION

Capital Purchase Cost Analysis 1 Year

	Option 1 Capital Purchase + Reusable Masks	Option 2 No Capital Purchase + Disposable Masks
Equipment	\$ 38,000	\$ -
Supplies	\$ 2,800	\$ 58,993
THLD Supplies	\$ 2,300	\$ -
Additional install cost	\$ 5,000	\$ -

Inputs

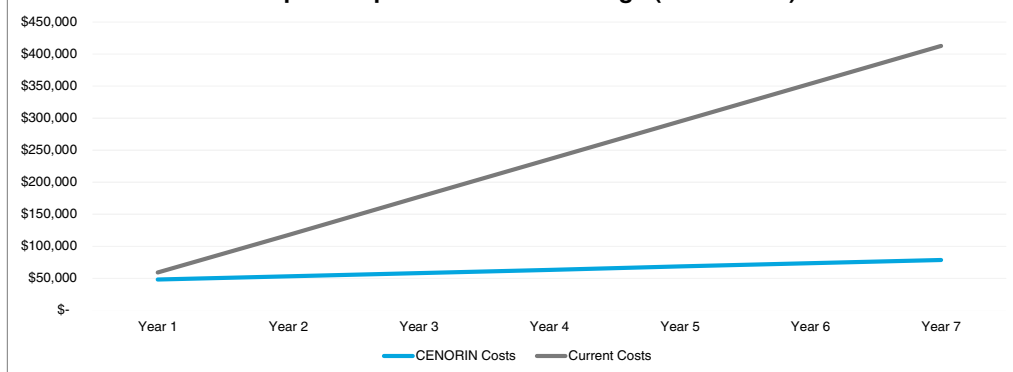
1 Year Costs	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Cumulative Total
Cenorin Costs	\$ 48,100	\$ 5,100	\$ 5,100	\$ 5,100	\$ 5,100	\$ 5,100	\$ 5,100	\$ 5,100
Current Costs	\$ 58,993	\$ 58,993	\$ 58,993	\$ 58,993	\$ 58,993	\$ 58,993	\$ 58,993	\$ 58,993
Net Benefit	\$ 10,893	\$ 53,893	\$ 53,893	\$ 53,893	\$ 53,893	\$ 53,893	\$ 53,893	\$ 53,893

Annual Practice Growth %	0.00%
Annual Cost Increase %	0.00%

Customer Name: Sample Sleep Center Center 7-Year Savings (Cumulative)

Cumulative Costs	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
CENORIN Costs	\$ 48,100	\$ 53,200	\$ 58,300	\$ 63,400	\$ 68,500	\$ 73,600	\$ 78,700
Current Costs	\$ 58,993	\$ 117,985	\$ 176,978	\$ 235,970	\$ 294,963	\$ 353,955	\$ 412,948
Net Benefit	\$ 10,893	\$ 64,785	\$ 118,678	\$ 172,570	\$ 226,463	\$ 280,355	\$ 334,248

Sample Sleep Center 7-Year Savings (Cumulative)



Ecological Impact

Cumulative Counts	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Cenorin Mask Count	270	540	810	1,080	1,350	1,620	1,890
Current Mask Count	6,070	12,140	18,210	24,280	30,350	36,420	42,490
Net Benefit	5,800	11,600	17,400	23,200	29,000	34,800	40,600

Avg Device Weight (lbs) 0.97 Sample Sleep Center 7-Year Waste (Plastic) Savings

Cumulative Weight (lbs)	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Cenorin Mask Waste (lbs)	262	524	786	1,048	1,310	1,571	1,833
Current Mask Waste (lbs)	5,888	11,776	17,664	23,552	29,440	35,327	41,215
Net Benefit	5,626	11,252	16,878	22,504	28,130	33,756	39,382

Sample Sleep Center 7-Year Waste (Plastic) Savings

